



Head Office : Wisma ADR, Jl. Pluit Raya I No. 1, Jakarta 14440 - Indonesia • Phone : (62-21) 661 0033 - 669 0244 • Fax : (62-21) 669 6237
Factory 1 : Jl. Kapuk Kamal Raya No. 88, Jakarta 14470 - Indonesia • Phone : (62-21) 555 1646 (Hunting) • Fax : (62-21) 555 1905
Factory 2 : Komplek Industri ADR, Desa Kadujaya, Curug, Tangerang 15810 - Indonesia • Phone : (62-21) 598 4388 (Hunting) • Fax : (62-21) 598 4415
Email : adr@adr-group.com • corporate@adr-group.com • export@adr-group.com • sales.marketing@adr-group.com • Web : www.smsm.co.id

Jakarta, 2 September 2024
No : 0254/SS/IX/24

Kepada Yth | To :
**Kepala Eksekutif Pengawas Pasar Modal | Executive Chief of the Capital Market Supervisory
Otoritas Jasa Keuangan | The Indonesian Financial Services Authority**
Gedung Sumitro Djojohadikusumo - Departemen Keuangan RI
Jl. Lapangan Banteng Timur No. 1-4
Jakarta 10710

**Kepala Divisi Penilaian Perusahaan 2 | Head of Corporate Valuation Division 2
Bursa Efek Indonesia | Indonesia Stock Exchange**
Gedung Bursa Efek Indonesia
Jl. Jend. Sudirman Kav. 52-53
Jakarta 12190

**Perihal : Laporan Hasil Pelaksanaan Paparan
Publik Tahunan PT Selamat Sempurna
Tbk. ("Perseroan").**

**Re. : Report of Implementation of Annual Public
Expose of PT Selamat Sempurna Tbk. (the
"Company").**

Dengan hormat,

With due respect,

Dalam rangka memenuhi ketentuan III.3, Peraturan No.I-E sebagaimana terlampir dalam Keputusan Direksi PT Bursa Efek Indonesia No. Kep-00066/BEI/09-2022 tanggal 30 September 2022 tentang Perubahan Peraturan No. I-E tentang Kewajiban Penyampaian Informasi, bersama ini kami sampaikan bahwa Public Expose Tahunan PT Selamat Sempurna Tbk (selanjutnya akan disebut "Perseroan dan/atau SMSM") telah diselenggarakan, bersamaan dengan diselenggarakannya acara Public Expose Live 2024 oleh PT Bursa Efek Indonesia, pada:

In compliance with Indonesia Stock Exchange Listing Regulation No.I-E attached to the Board of Directors of the Indonesia Stock Exchange Decree No. Kep-00066/BEI/09-2022 dated 30 September 2022 concerning the Amendment to Rules No. I-E on Information Obligations Submission, we hereby convey that the Annual Public Expose of PT Selamat Sempurna Tbk (hereinafter referred as "the Company an/or SMSM") has been held, in conjunction with the convened of the Public Expose Live 2024 event by the Indonesia Stock Exchange, on:

Tanggal : Kamis, 29 Agustus 2024
Waktu : 09:00 - 09.45 WIB

Date : Thursday, August 29th, 2024
Time : 09.00 - 09.45 AM Western Indonesia Time

- Paparan Publik pada pukul 09.00 s.d. 09.45 BBWI dilanjutkan dengan
- Press Conference dimulai pukul 10.15 s.d. 10.30 BBWI.

- Public Expose convene at 09.00 to 09.45 AM Indonesia Western Time, follow with
- Press Conference started at 10.15 to 10.30 AM Indonesia Western Time.

Tempat : Public Expose Live 2024

Location : Public Expose Live 2024

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- 1) Acara *Public Expose Live* 2024 yang diselenggarakan oleh PT Bursa Efek Indonesia (BEI), PT Kliring Penjaminan Efek Indonesia (KPEI), dan PT Kustodian Sentral Efek Indonesia (KSEI) yang didukung oleh Otoritas Jasa Keuangan (OJK) dalam rangka memperingati 47 Tahun Diaktifkannya Kembali Pasar Modal Indonesia, Paparan Publik yang disiarkan secara real time melalui fasilitas webinar.
 - 1) The Public Expose Live 2024 event organized by Indonesia Stock Exchange (IDX), PT Kliring Penjaminan Efek Indonesia (KPEI), and PT Kustodian Sentral Efek Indonesia (KSEI) supported by the Financial Services Authority (OJK) to commemorate 47 Years of Reactivation of the Indonesian Capital Market that broadcasted real time through webinar facility.
- 2) Paparan Publik juga dihadiri oleh:

<p>Manajemen Perseroan</p> <p>Wakil Direktur Utama : Ang Andri Pribadi Direktur : Sumarni Sekretaris Perusahaan : Lidiana Widjojo</p> <p>Peserta</p> <p>Paparan Publik : 116 peserta Press Conference : 9 peserta</p>	<p>2) The Public Exposes was attendend by: Company' Management</p> <p>Vice President Director : Ang Andri Pribadi Director : Sumarni Corporate Secretary : Lidiana Widjojo</p> <p>Participant</p> <p>Public Expose : 116 participants Press Conference : 9 participants</p>
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- 3) Materi dipresentasikan oleh Lidiana Widjojo, Sekretaris Perusahaan. Materi Paparan Publik telah disampaikan oleh Perseroan pada Senin, 26 Agustus 2024 dalam Bahasa Indonesia dan Bahasa Inggris.
 - 3) Public Expose Material presented by Lidiana Widjojo, Corporate Secretary. The Material of Public Expose has submitted by the Company on Monday, August 26th, 2024 in Bahasa Indonesia and English.
- 4) Sesi Tanya Jawab dan Konferensi Pers oleh Ang Andri Pribadi, Wakil Direktur Utama dan Sumarni, Direktur.
 - 4) Q&A session and Press Conference by Ang Andri Pribadi, Vice President Director and Sumarni, Director.
- 5) Pelaksanaan dan pemaparan materi Paparan Publik disampaikan dalam Bahasa Indonesia.
 - 5) Implementation and Explanation of Public Expose materials was delivered in Indonesian.
- 6) Laporan Hasil Paparan Publik dibuat dalam Bahasa Indonesia dan Bahasa Inggris, apabila terjadi perbedaan penafsiran maka penjelasan dalam Bahasa Indonesia yang berlaku.
 - 6) This Report of Implementation of Public Expose is made in Bahasa Indonesia and English, if there's different interpretation then the explanation in Bahasa Indonesia shall be prevail.
- 7) Paparan Publik Perseroan ditutup dengan konferensi pers secara online yang dihadiri oleh wartawan media cetak dan media online, dan media elektronik. Konferensi pers disampaikan dalam Bahasa Indonesia.
 - 7) The Company's Public Expose was ended with an online press conference attended by journalists from print media and online media. Press conference was conveyed in Indonesian.
- 8) Partisipasi Perseroan pada acara ini diperhitungkan sebagai pengganti dari kewajiban Public Expose Perseroan Tahunan 2024.
 - 8) The participation of the Company in this event would be considered in lieu of covered Annual Public Expose of the Company for year 2024.

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A. Berikut dibawah ini adalah ringkasan dari sesi tanya jawab pada Paparan Publik, yaitu:

1. Bp. William Adriel - Investor

Apakah SMSM memiliki rencana untuk melakukan divestasi?

Penjelasan:

Saat ini, SMSM tidak memiliki rencana untuk melakukan divestasi. Bahkan, sesuai dengan rencana, SMSM tetap melakukan M&A kedepannya, dimana fokus dari M&A ini adalah *vertical integrated*.

2. Bp. Sedy Oey - Investor Retail

(a) Berapa target *top line* dan *bottom line* untuk SMSM tahun 2024?

Penjelasan:

Melihat kondisi *geopolitical tension* yang tidak semakin baik hingga saat ini, maka SMSM melakukan koreksi *top-line* dari sebelumnya 8% menjadi 2%. Sedangkan untuk target *bottom line*-nya tetap di 8%, dimana SMSM optimis untuk mencapai target-target tersebut dan mencapai laba bersih yang dapat diatribusikan kepada entitas induk lebih dari Rp.1 triliun. Berdasarkan data *Financial Highlight* SMSM, dapat dilihat bahwa *Compound Annual Growth Rate (CAGR)* untuk penjualan selama 31 tahun terakhir, yaitu hanya 19%, sedangkan *CAGR net income* mencapai 29%. SMSM akan terus memperhatikan keseimbangan pertumbuhan *top-line* dan *bottom-line*, namun akan lebih berfokus pada pertumbuhan *bottom-line*.

(b) Apakah saat ini SMSM memiliki produk yang terkait dengan EV (*Electric Vehicle*)? Berapa komposisi produk EV (*Electric Vehicle*) versus ICE (*Internal Combustion Engine*)?

Penjelasan:

Saat ini SMSM telah memproduksi lebih dari 70 jenis SKU untuk EV (*Electric Vehicle*). SMSM berupaya untuk selalu update terhadap jenis

A. The summary of the Q&A session on Public Expose, as below:

1. Bp. William Adriel - Investor

Does SMSM have any plans to divest?

Explanation:

Currently, SMSM has no plans to divest. In fact, in accordance with the plan, SMSM will continue to conduct M&A in the future, where the focus of the mentioned M&A is *vertical integrated*.

2. Bp. Sedy Oey - Investor Retail

(a) What is the top line and bottom line target for SMSM in 2024?

Explanation:

Viewing that *geopolitical tension* conditions have not improved until now, SMSM has made a *top-line* correction from the previous 8% to 2%. As for the *bottom line* target, which remains at 8%, SMSM is optimistic to achieve these targets and achieve a net profit attributable to the parent entity more than Rp.1 trillion. Based on *Financial Highlight* SMSM data, it can be seen that the *Compound Annual Growth Rate (CAGR)* for sales over the last 31 years is only 19%, while the *CAGR* of net income reaches 29%. SMSM will continue to pay attention to the balance of *top-line* and *bottom-line* growth, but will focus more on *bottom-line* growth.

(b) Does SMSM currently have products related to EVs (*Electric Vehicles*)? What is the composition of EV (*Electric Vehicle*) versus ICE (*Internal Combustion Engine*) products?

Explanation:

Currently, SMSM has produced more than 70 types of SKUs for EVs (*Electric Vehicles*). SMSM strives to always update new types of

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produk-produk baru, bahkan setiap tahunnya SMSM menambah sekitar 300 SKU produk baru termasuk EV maupun non-EV untuk dapat diproduksi. Komposisi antara EV vs ICE masih sangat kecil dan diperkirakan sekitar 99% adalah ICE. Market share untuk EV masih sangat kecil dan SMSM lebih berfokus terhadap *replacement market*. SMSM percaya bahwa *replacement market* untuk EV akan bertumbuh dan seiring dengan hal ini, pertumbuhan perbandingan antara komposisi EV dan ICE juga akan semakin membaik kedepannya.

products, moreover every year SMSM adds approximately 300 SKUs of new product including both EV and non-EV product to be produced. The composition between EV vs ICE is still very small and is estimated approximately is 99% ICE. The market share for EVs is still very small and SMSM is more focused on the replacement market. SMSM believes that the replacement market for EVs will grow and in line with this, the growth of the comparison between the composition of EVs and ICE will also improve in the future.

3. Bp. Axel Bramantyo - Retail Investor

- (a) Dengan semakin banyaknya merek mobil dari China yang membuka fasilitas produksi di Indonesia, apakah SMSM mendapatkan *exposure* yang positif terkait hal tersebut?

Penjelasan:

Dengan semakin banyaknya produsen mobil brand China yang membuka fasilitas produksi di Indonesia, maka dalam jangka pendek mungkin belum dapat memberikan banyak *exposure* yang positif, karena SMSM lebih berfokus terhadap *aftermarket* atau *replacement market*. Namun dalam jangka waktu panjang akan ada kemungkinan untuk mendapatkan *exposure* yang positif, karena EV (*Electric Vehicle*) juga menggunakan filter. Mempertimbangkan adanya regulasi kandungan lokal yang dipersyaratkan oleh Pemerintah Indonesia kepada produsen mobil brand China, maka SMSM percaya bahwa dalam jangka waktu pendek terdapat kemungkinan bahwa produsen mobil China harus menggunakan komponen lokal, yaitu salah satunya produk filter ataupun *condenser* di kemudian hari.

3. Bp. Axel Bramantyo - Retail Investor

- (a) With the increasing number of car brands from China opening its production facilities in Indonesia, does SMSM get positive exposure related to this?

Explanation:

With the increasing number of Chinese brand car manufacturers opening its production facilities in Indonesia, in the short term it may not be able to provide much positive exposure, since SMSM focuses more on the aftermarket or replacement market. But in the long term there will be a possibility to get positive exposure, since EVs (*Electric Vehicles*) also use filters. Considering the local content regulations required by the Government of Indonesia to Chinese brand car manufacturers, SMSM believes that in the short term there is a possibility that Chinese car manufacturers will have to use local components, i.e. filter or condenser products in the future.

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- (b) Bagaimana tingkat profitabilitas HVAC filter, apakah sebaik *automotive/heavy duty filter*?

Penjelasan:

Pada prinsipnya, tingkat profitabilitas *heavy duty filter* lebih tinggi, jika dibandingkan dengan *automotive filter*. Sedangkan tingkat profitabilitas untuk HVAC filter, yaitu sama dengan *heavy duty filter*.

- (c) Apakah HVAC filter saat ini hanya untuk *Domestic Market* atau sudah di *Export* juga oleh SMSM?

Penjelasan:

SMSM menjual produk HVAC Filter untuk *domestic*, maupun *export market*. Namun potensi untuk *domestic market* mungkin akan lebih besar, jika dibandingkan dengan *export market* pada saat ini.

4. Bp. Andi Kurniawan

- (a) Jika dilihat untuk bisnis filter dan *bodymaker* mengalami penurunan sampai dengan 1H'24, apakah untuk filter ada kaitannya dengan tren EV (*Electric Vehicle*) saat ini dan untuk *bodymaker* berhubungan dengan diperbolehkannya impor truk bekas?

Penjelasan:

Untuk filter memang mengalami penurunan, walaupun tidak signifikan. Penurunan tersebut disebabkan oleh adanya *global geopolitical tension* dan kondisi makro ekonomi, yang menyebabkan permintaan produk filter di beberapa negara mengalami penurunan. Sedangkan untuk penurunan signifikan terjadi pada *bodymaker*, hal ini terkait dengan penurunan permintaan atas truk yang digunakan untuk sektor pertambangan, konstruksi dan lainnya. Menurut SMSM, tren penurunan filter ini tidak berkaitan langsung dengan EV dan penurunan *bodymaker* tidak berkaitan langsung dengan diperbolehkannya impor truk impor bekas, mengingat umumnya truk bekas jarang digunakan untuk proyek-proyek jangka panjang.

- (b) What is the profitability level of HVAC filters, whether they are as good as *automotive/heavy duty filters*?

Explanation:

In principle, the profitability level of heavy duty filters is higher, compared to automotive filters. Meanwhile, the profitability level for HVAC filters is the same as for heavy duty filters.

- (c) Is the HVAC filter currently only for the *Domestic Market* or has it also been exported by SMSM?

Explanation:

SMSM sells HVAC Filter products to the domestic, as well as export market. However, the potential for the domestic market may be greater, compared to the export market at this time.

4. Bp. Andi Kurniawan

- (a) In viewed at the filter and *bodymaker* business which has decreased until 1H'24, is the decrease of filter related to the current EV (*Electric Vehicle*) trend and decrease of *bodymakers* related to the allowed import of used trucks?

Explanation:

For filters, it did decrease, although it was not significant. The decline was caused by global geopolitical tensions and macroeconomic conditions, which caused the demand for filter products in several countries to decrease. As for the significant decline in *bodymakers*, this is related to a decrease in demand for trucks used in mining, construction and other sectors. In SMSM's opinion, the trend of decrease in filters is not directly related to EVs and the decrease in *bodymakers* is not directly related to the allowability of imported used trucks, considering that generally used trucks are rarely used for long-term projects.

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- (b) Untuk penjualan ekspor pada beberapa negara di Asia mengalami penurunan, apakah saat ini sudah ada *recovery*?

Penjelasan:

Penurunan terbesar terjadi di Jepang, yang kemudian diikuti oleh negara UAE, Saudi Arabia dan China. Kondisi makro ekonomi tentu akan sangat berpengaruh dalam *recovery* ini, SMSM berharap di semester kedua tahun ini akan ada perbaikan.

- (c) Terkait kemungkinan pelemahan *demand* saat ini, apakah terdapat penyesuaian harga atau penurunan harga untuk beberapa produk SMSM?

Penjelasan:

Terdapat sedikit penyesuaian harga jual rata-rata untuk produk filter dan radiator di beberapa negara. Namun terdapat juga kenaikan harga jual rata-rata di pasar domestik.

5. Peserta Anonim

Bagaimana *outlook* SMSM apabila harga coal mengalami penurunan, mengingat kontribusi *heavy equipment* ke SMSM yang cukup tinggi?

Penjelasan:

Sektor pertambangan merupakan salah satu pasar bagi SMSM. Namun demikian terdapat sektor lainnya, yaitu seperti pertanian, konstruksi, industrial dan lain sebagainya. Umumnya apabila terjadi penurunan di salah satu sektor, pasti akan dapat tercover dengan sektor lainnya.

- (b) For export sales in several countries in Asia have decreased, is there currently a *recovery*?

Explanation:

The biggest decline was in Japan, which was followed by the UAE, Saudi Arabia and China. Macroeconomic conditions will certainly have a great influence on this *recovery*, SMSM expects that in the second half of this year there will be improvements.

- (c) Regarding the possibility of weakening *demand* at this time, is there a price adjustment or price decrease for some SMSM products?

Explanation:

There is a slight adjustment on the average selling price of filter and radiator products in some countries. However, there is also an increase in average selling prices in the domestic market.

5. Anonymous Attendee

What is the *outlook* for SMSM if coal prices decrease, considering the high contribution of *heavy equipment* to SMSM?

Explanation:

The mining sector is one of the markets for SMSM. However, there are other sectors, such as agriculture, construction, industry and so on. Generally, if there is a decline in one sector, it will definitely be covered by other sectors.

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B. Berikut dibawah ini adalah ringkasan dari sesi tanya jawab pada Press Conference, yaitu:

1. Ibu Yuliana - KONTAN

- (a) Berapa anggaran capex SMSM untuk tahun ini? Per semester I-2024 digunakan untuk apa saja? Apakah ada rencana untuk menambah kapasitas produksi? Jika ada, berapa kapasitas produksi yang akan ditambah?

Penjelasan:

Anggaran capex untuk tahun ini sama dengan tahun sebelumnya, yaitu sebesar Rp.170 miliar. Hingga semester I-2024, SMSM telah mengeluarkan sebesar Rp.93 miliar yang digunakan untuk pembelian dan peremajaan mesin-mesin, *line-balancing*, serta pembelian sebagian lahan-lahan untuk memperbaiki lahan fasilitas produksi.

Saat ini, SMSM belum memiliki rencana untuk menambah kapasitas produksi, karena hingga saat ini utilisasi masih di sekitar 60 - 70%.

- (b) Tahun lalu, SMSM memiliki rencana untuk menggelar akuisisi. Sudah sejauh mana progresnya? Dalam *pipeline*, ada berapa perusahaan yang sedang dibidik dan dari sektor mana saja?

Penjelasan:

Pada Juni 2024, salah satu entitas anak SMSM, yaitu PT Prapat Tunggal Cipta (PTC) telah mengakuisisi PT Mangatur Dharma (MD) yang bertujuan memperluas jaringan pasar terkait tender-tender pemerintahan dan lain - lain, terutama untuk produk HVAC. Kedepannya, SMSM berharap dengan diakuisisinya MD, maka pertumbuhan penjualan HVAC di pasar domestik akan bertumbuh lebih cepat.

SMSM akan konsisten dalam melakukan *vertical integrated M&A*. Dalam hal ini, terdapat beberapa perusahaan distribusi di Indonesia maupun di luar negeri yang ditargetkan. Namun hal ini belum dapat disampaikan pada paparan publik saat ini,

B. The summary of the Q&A session on Press Conference, as below:

1. Ibu Yuliana - KONTAN

- (a) What is SMSM's capex budget for the year? What is the first semester of 2024 used for? Are there any plans to increase production capacity? If so, how much production capacity will be added?

Explanation:

The capex budget for this year is the same as the previous year, which is Rp.170 billion. Until the first semester of 2024, SMSM has spent Rp.93 billion which is used for the purchase and rejuvenation of machines, *line-balancing*, and the purchase of part of land to improve production facilities.

Currently, SMSM does not have a plan to increase production capacity, since until now the utilization is still approximately 60-70%.

- (b) Last year, SMSM had plans to hold an acquisition. How far has the progress been? In the pipeline, how many companies are being targeted and from which sectors?

Explanation:

In June 2024, one of SMSM's subsidiaries, PT Prapat Tunggal Cipta (PTC), has acquired PT Mangatur Dharma (MD) with the aim of expanding the market network related to government tenders and others, especially for HVAC products. In the future, SMSM expects that with the acquisition of MD, the growth of HVAC sales in the domestic market will grow faster.

SMSM will be consistent in conducting *vertical integrated M&A*. In this case, there are several distribution companies in Indonesia and abroad that are targeted. However, this cannot be conveyed at the current public expose, since it is still in a stage that will takes



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karena masih dalam tahapan yang memerlukan waktu cukup panjang. SMSM akan fokus pada *vertical integrated*, baik itu dari *upstream* maupun *downstream*.

a longer time. SMSM will focus on vertical integration, both from upstream and downstream.

2. Ibu Hana - Katadata

Dengan maraknya produsen kendaraan listrik yang masuk ke Indonesia, apakah SMSM mendapatkan pelanggan baru untuk penjualan komponen otomotifnya?

Penjelasan:

Hingga saat ini SMSM belum merasakan dampak positif terkait dengan maraknya produsen kendaraan listrik yang masuk ke Indonesia. Namun demikian harapan kedepannya, dengan adanya kewajiban kandungan lokal yang menjadi persyaratan kepada semua produsen otomotif, maka SMSM dapat menjadi salah satu alternatif dalam mensuplai filter ataupun condenser. Kemudian dengan bertambahnya populasi EV (*Electric Vehicle*) di Indonesia, saat ini SMSM telah dapat memproduksi ± 70 part numbers filter EV dan harapannya *replacement market dari EV* ini juga dapat bertumbuh, sehingga dapat memberikan tambahan kontribusi pertumbuhan yang positif untuk SMSM.

3. Bp. Cahya - IDX Channel

Bagaimana rencana perluasan pasar ekspor di tahun depan? apakah ada rencana penambahan negara ekspor? Jika ya, maka ke negara mana dan produk apa saja yang akan ditingkatkan penjualan ekspornya?

Penjelasan:

Saat ini SMSM lebih berfokus terhadap pasar ekspor, dibandingkan dengan pasar domestik. Komposisinya, yaitu sekitar 60% untuk pasar ekspor dan 40% untuk pasar domestik. Setiap tahun, SMSM merencanakan untuk melakukan perluasan pasar ekspor yang persentase *market share SMSM* di negara tersebut masih sangatlah kecil. SMSM percaya bahwa kesempatan untuk mengembangkan pasar ekspor di kemudian hari, masih sangatlah besar. Sedangkan untuk pasar

2. Ibu Hana - Katadata

With the rise of electric vehicle manufacturers entering Indonesia, does SMSM get new customers for the sale of its automotive components?

Explanation:

Until now, SMSM has not get a positive impact related to the rise of electric vehicle manufacturers entering Indonesia. However, it is expect that in the future, with the obligation of local content which is a requirement for all automotive manufacturers, SMSM can be one of the alternatives in supplying filters or condensers. Then with the increase in the EV (*Electric Vehicle*) population in Indonesia, which is SMSM has now been able to produce ± 70 part numbers of EV filters and it is expect that the replacement market of EV can also grow, so that it can provide additional positive growth contributions to SMSM.

3. Bp. Cahya - IDX Channel

What are the plans to expand the export market next year? Are there any plans to add more export countries? If so, then to which countries and what products will increase export sales?

Explanation:

Currently, SMSM is more focused on the export market, compared to the domestic market. The composition is around 60% for the export market and 40% for the domestic market. Every year, SMSM plans to expand the export market where the percentage of SMSM's market share in the related country is still very small. SMSM believes that the opportunity to develop the export market in the future is still very large. As for the current domestic market, the market share is quite large,

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domestik saat ini, *market share*-nya sudah cukup besar, yaitu mencapai $\pm 30-40\%$. Saat ini dan kedepannya, SMSM masih mencari *new customer* dan mungkin negara-negara baru yang didapatkan melalui berbagai kegiatan pameran yang diikuti SMSM. Lebih lanjut, terlepas dari penambahan negara baru, SMSM masih akan terus berfokus pada negara-negara existing tujuan export yang memiliki potensi besar namun saat ini belum tergarap dengan baik.

Terkait produk apa saja yang akan ditingkatkan penjualan ekspornya, yaitu SMSM akan tetap fokus terhadap produk filter dan radiator.

4. Peserta Anonim

- (a) Apakah Perusahaan lebih optimis di 2H'24? apa *key driver*-nya? Bagaimana Perusahaan mensiasati industri otomotif yang lemah hingga saat ini?

Penjelasan:

Jika dilihat dari *financial history*, bahwa memang selama ini kondisi pada 2H'24 biasanya lebih baik dibandingkan dengan kondisi pada 1H'24, mengingat SMSM tidak menjual produknya secara langsung ke *end-user*, namun melalui *level* distributor yang telah memiliki hubungan kerjasama jangka panjang. Distributor tersebut juga memiliki kewajiban membeli produk dalam jumlah tertentu, untuk dapat mempertahankan *distributorship*-nya, sehingga pertumbuhan pada 2H'24 biasanya menjadi lebih baik.

Terkait industri otomotif yang lemah pada saat ini, dapat disampaikan bahwa kinerja SMSM tidak terdampak langsung oleh melemahnya industri otomotif, karena SMSM lebih berfokus terhadap *replacement market* atau *aftermarket*. Sedangkan untuk OEM dan OES *market* saat ini hanya berkisar sekitar 15% dan sisanya sekitar 85% lebih ke *replacement market* atau *aftermarket*.

reaching $\pm 30-40\%$. Currently and in the future, SMSM is still looking for new customers and possibly new countries obtained through various exhibition activities that SMSM participates in. Furthermore, apart from the addition of new countries, SMSM will still continue to focus on existing export destination countries that have big potential but are currently not well managed.

Regarding what products will increase export sales, SMSM will continue to focus on filter and radiator products.

4. Anonymous Attendee

- (a) Are Companies more optimistic in 2H'24? What is the key driver? How does the Company deal with the weak automotive industry to date?

Explanation:

If you look at the financial history, indeed so far the conditions on 2H'24 are usually better than the conditions on 1H'24, since SMSM does not sell its products directly to end-users, but through distributors whom have had long-term cooperative relationships. The distributor also has the obligation to buy a certain amount of products, to be able to maintain its distributorship, so that growth in 2H'24 is usually better.

Regarding the weak of automotive industry currently, it can be said that the SMSM' performance is not directly affected by the weakening of the automotive industry, since SMSM focuses more on the replacement market or aftermarket. As for the OEM and OES market, it is currently approximately 15% and 85% more to the replacement market or aftermarket.

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• sales.marketing@adr-group.com • Web : www.smsm.co.id

- (b) Faktor apa saja yang mempengaruhi pertumbuhan pendapatan & laba perusahaan? Apakah penjualan mobil baru yang turun tahun ini berpengaruh besar untuk SMSM?

Penjelasan:

Faktor yang mempengaruhi pertumbuhan penjualan SMSM yaitu *geopolitical tension* dan *macro economic issue* di global, mengingat sebagian besar penjualan SMSM ditujukan ke pasar ekspor, sebagaimana terefleksi saat ini dimana penjualan SMSM mengalami penurunan sedikit. Hal ini disebabkan oleh adanya konflik-konflik perang yang terjadi berkepanjangan saat ini, seperti perang Ukraina-Rusia ataupun konflik Timur Tengah, Laut Merah dan lainnya. Selain itu, kondisi *macro-economic* yang ada di Jepang dan negara lainnya juga mungkin memberikan dampak yang cukup signifikan, apabila terjadi perubahan-perubahan yang negatif. Oleh karena itu, SMSM akan terus berusaha untuk mengatasi penurunan tersebut melalui pasar domestik.

Sedangkan faktor yang berpengaruh pada pertumbuhan laba diantaranya volatilitas harga bahan baku, dimana bahan baku SMSM sebagian besar merupakan produk komoditas. Harga komoditas bahan baku seperti plat baja, kertas dan lainnya juga sangat bergantung terhadap kondisi global. Selain itu, volatilitas dari nilai tukar mata uang Rupiah-Dollar juga ikut berpengaruh terhadap pertumbuhan laba SMSM, mengingat sebagian besar penjualan SMSM ditujukan untuk pasar ekspor. SMSM berupaya untuk melakukan pengendalian biaya seperti biaya tenaga kerja dan biaya lainnya serta melakukan otomatisasi, sehingga pertumbuhan laba akan semakin membaik kedepannya.

Penurunan penjualan mobil baru tidak berdampak langsung terhadap SMSM, karena saat ini penjualan ke OEM atau OES hanya sekitar 15% dan sekitar 85% penjualan ke *replacement market* atau *aftermarket*.

- (b) What factors affect the company's revenue & profit growth? Will the decline in new car sales this year have a big impact on SMSM?

Explanation:

The factors that affect SMSM sales growth are geopolitical tension and macro economic issues globally, considering that majority of SMSM's sales are for the export market, as reflected today where SMSM sales have decreased slightly. This is due to the existence of war conflicts that are happening today, such as the prolonged of Ukraine-Russia war or the Middle East, Red Sea and other conflicts. In addition, macroeconomic conditions in Japan and other countries may also have a significant impact, if negative changes occur. Therefore, SMSM will continue to strive to overcome the decline through the domestic market.

Meanwhile, factors that affect profit growth include the volatility of raw material prices, whereas SMSM raw materials are mostly commodity products. The price of raw material commodities such as steel plates, paper and others is also highly dependent on global conditions. In addition, the volatility of the Rupiah-Dollar exchange rate also affects SMSM's profit growth, considering that majority of SMSM's sales are aimed for export market. SMSM strives to control costs such as labor costs and other costs as well as automate, so that profit growth will improve in the future.

The decline in new car sales does not have a direct impact on SMSM, since currently the SMSM's sales to OEMs or OES are approximately 15% and 85% sales to the replacement market or aftermarket.

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Demikian disampaikan. Atas perhatiannya, kami ucapkan terima kasih.

Please be informed accordingly. Thank you for your kind attention.

Hormat kami | Regards,
PT Selamat Sempurna Tbk


PT SELAMAT SEMPURNA Tbk

ANG ANDRI PRIBADI
Wakil Direktur Utama | Vice President Director

Tembusan Yth | CC : 1. Direktur Pengawasan Emiten dan Perusahaan Publik 2, OJK | Chief Executive of Capital Market Supervision - The Financial Services Authority's (OJK)
2. Direksi PT Bursa Efek Indonesia | Board of Directors Indonesia Stock Exchange

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Topic	Webinar ID	Actual Start Time	Actual Duration (minutes)	Unique Viewers	Total Users
PUBEX LIVE 2024 PT SELAMAT SEMPURNA TBK [SMSM]	892 3392 7488	Aug 29, 2024 8:33 AM	71	105	129

Host Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/Region Name
1	Yes	Pubex_Zoom 3	Aug 29, 2024 08:33:51	Aug 29, 2024 09:44:31	71	Indonesia
2	Yes	PIN 3 (Pubex_Zoom 3)	Aug 29, 2024 08:35:37	Aug 29, 2024 09:44:30	69	Indonesia
3	Yes	BROADCAST (Pubex_Zoom 3)	Aug 29, 2024 08:37:07	Aug 29, 2024 09:44:31	68	Indonesia

Panelist Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/Region Name
1	Yes	PIN 1 (Panelist SMSM)	Aug 29, 2024 08:36:04	Aug 29, 2024 09:44:30	69	Indonesia
2	Yes	PIN 2 (Panelist SMSM)	Aug 29, 2024 08:36:12	Aug 29, 2024 09:44:31	69	Indonesia
3	Yes	Panelist SMSM	Aug 29, 2024 08:36:34	Aug 29, 2024 09:44:30	68	Indonesia
4	Yes	Sumarni - SMSM (Panelist SMSM)	Aug 29, 2024 08:39:26	Aug 29, 2024 09:44:31	66	Indonesia
5	Yes	IDX-Syandy (Panelist SMSM)	Aug 29, 2024 08:40:54	Aug 29, 2024 09:01:32	21	Indonesia
6	Yes	Loviana - SMSM (Panelist SMSM)	Aug 29, 2024 08:41:11	Aug 29, 2024 09:44:31	64	Indonesia
7	Yes	Lidia - SMSM (Panelist SMSM)	Aug 29, 2024 08:41:16	Aug 29, 2024 09:44:30	64	Indonesia
8	Yes	Ang Andri Pribadi - SMSM (Panelist SMSM)	Aug 29, 2024 08:42:39	Aug 29, 2024 09:44:31	62	Indonesia

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/Region Name
1	Yes	Axel Bramantyo	Aug 29, 2024 09:02:32	Aug 29, 2024 09:43:51	42	Indonesia
2	Yes	Hendry Utomo	Aug 29, 2024 09:00:59	Aug 29, 2024 09:43:50	43	Indonesia
3	Yes	Ericsson Nirwan	Aug 29, 2024 09:07:11	Aug 29, 2024 09:44:31	38	Indonesia
4	Yes	Yonatan Pratama Wijaya	Aug 29, 2024 09:00:49	Aug 29, 2024 09:44:22	44	Indonesia
5	Yes	IPOT WM Client	Aug 29, 2024 09:25:06	Aug 29, 2024 09:26:38	2	Indonesia
6	Yes	Fatoni Joko Samsudin	Aug 29, 2024 09:14:52	Aug 29, 2024 09:16:43	2	Indonesia
7	Yes	Jihan Camilla	Aug 29, 2024 09:02:30	Aug 29, 2024 09:05:23	3	Indonesia
8	Yes	Hans U	Aug 29, 2024 09:02:42	Aug 29, 2024 09:41:27	39	Indonesia

Attendee Report of Pubex Live 2024 PT Selamat Sempurna Tbk [SMSM]

Report Generated: Aug 29, 2024 12:41 PM

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
9	Yes	Fin A	Aug 29, 2024 09:01:06	Aug 29, 2024 09:44:30	44	Indonesia
10	Yes	Supardi S.Hi	Aug 29, 2024 09:15:20	Aug 29, 2024 09:44:31	30	Indonesia
11	Yes	Raka Junico	Aug 29, 2024 09:18:24	Aug 29, 2024 09:44:30	27	Indonesia
12	Yes	Sendy Oey	Aug 29, 2024 09:03:55	Aug 29, 2024 09:09:51	6	Indonesia
13	Yes	Kasrim SE, MM, MBA	Aug 29, 2024 09:21:38	Aug 29, 2024 09:24:33	3	Indonesia
14	Yes	William A	Aug 29, 2024 09:00:49	Aug 29, 2024 09:44:30	44	Indonesia
15	Yes	Kenneth S	Aug 29, 2024 09:01:05	Aug 29, 2024 09:42:03	41	Indonesia
16	Yes	Mutiara N	Aug 29, 2024 09:00:56	Aug 29, 2024 09:44:28	44	Indonesia
17	Yes	Dewi Tanjung	Aug 29, 2024 09:03:06	Aug 29, 2024 09:44:30	42	Indonesia
18	Yes	John John	Aug 29, 2024 09:01:12	Aug 29, 2024 09:43:35	43	Indonesia
19	Yes	Arif Mustaqim	Aug 29, 2024 09:25:57	Aug 29, 2024 09:44:31	19	Indonesia
20	Yes	Richard C	Aug 29, 2024 09:31:59	Aug 29, 2024 09:41:31	10	Indonesia
21	Yes	angga kurnia	Aug 29, 2024 09:17:04	Aug 29, 2024 09:44:30	28	Indonesia
22	Yes	Stefanus YT	Aug 29, 2024 09:01:19	Aug 29, 2024 09:05:57	5	Indonesia
	Yes	Stefanus YT	Aug 29, 2024 09:05:57	Aug 29, 2024 09:29:51	24	Indonesia
	Yes	Stefanus YT	Aug 29, 2024 09:29:52	Aug 29, 2024 09:44:19	15	Indonesia
23	Yes	C K	Aug 29, 2024 09:05:50	Aug 29, 2024 09:43:53	39	Indonesia
24	Yes	gilbert sammen	Aug 29, 2024 09:03:01	Aug 29, 2024 09:43:36	41	Indonesia
25	Yes	wahyudi anugrah	Aug 29, 2024 09:33:39	Aug 29, 2024 09:44:31	11	Indonesia
26	Yes	Marsello Fransiskus	Aug 29, 2024 09:00:46	Aug 29, 2024 09:44:18	44	Indonesia
27	Yes	ARIEF Setiawan	Aug 29, 2024 09:02:41	Aug 29, 2024 09:02:47	1	Singapore
	Yes	ARIEF Setiawan	Aug 29, 2024 09:10:43	Aug 29, 2024 09:29:08	19	Singapore
28	Yes	William .	Aug 29, 2024 09:35:34	Aug 29, 2024 09:44:31	9	Indonesia
29	Yes	Alfiqri Mawaddah	Aug 29, 2024 09:02:17	Aug 29, 2024 09:44:03	42	Indonesia
30	Yes	Hafrizal Zaffran	Aug 29, 2024 09:07:57	Aug 29, 2024 09:12:30	5	Indonesia
	Yes	Hafrizal Zaffran	Aug 29, 2024 09:12:53	Aug 29, 2024 09:44:14	32	Indonesia
31	Yes	Louis Wiyono	Aug 29, 2024 09:01:11	Aug 29, 2024 09:44:14	44	Indonesia
32	Yes	Martin Wibisono	Aug 29, 2024 09:09:37	Aug 29, 2024 09:44:30	35	Indonesia
33	Yes	William Adriel	Aug 29, 2024 09:01:07	Aug 29, 2024 09:44:31	44	Indonesia
34	Yes	Yohanes Sefry	Aug 29, 2024 09:00:43	Aug 29, 2024 09:04:42	4	Indonesia
	Yes	Yohanes Sefry	Aug 29, 2024 09:05:03	Aug 29, 2024 09:35:28	31	Indonesia
	Yes	Yohanes Sefry	Aug 29, 2024 09:35:43	Aug 29, 2024 09:44:30	9	Indonesia
35	Yes	Nathaniel Davito	Aug 29, 2024 09:00:54	Aug 29, 2024 09:43:51	43	Indonesia

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Report Generated: **Aug 29, 2024 12:41 PM**

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
36	Yes	denny prabowo	Aug 29, 2024 09:36:31	Aug 29, 2024 09:44:31	8	Indonesia
37	Yes	Andhika Yusuf Arifta	Aug 29, 2024 09:01:06	Aug 29, 2024 09:44:31	44	Indonesia
38	Yes	MASRUDDIN NASARUDDIN	Aug 29, 2024 09:05:58	Aug 29, 2024 09:44:31	39	Indonesia
39	Yes	Stephen H	Aug 29, 2024 09:01:05	Aug 29, 2024 09:44:31	44	Indonesia
40	Yes	Erta Darwati	Aug 29, 2024 09:01:10	Aug 29, 2024 09:44:31	44	Indonesia
41	Yes	Novi Priyana	Aug 29, 2024 09:25:47	Aug 29, 2024 09:40:07	15	Indonesia
42	Yes	marjudin marjudin	Aug 29, 2024 09:06:02	Aug 29, 2024 09:41:36	36	Indonesia
43	Yes	Yee Hui Wong	Aug 29, 2024 09:00:56	Aug 29, 2024 09:43:57	44	Malaysia
44	Yes	Zetta Hannany	Aug 29, 2024 09:00:48	Aug 29, 2024 09:43:54	44	Indonesia
45	Yes	yudho nur alamsyah	Aug 29, 2024 09:00:51	Aug 29, 2024 09:01:16	1	Indonesia
	Yes	yudho nur alamsyah	Aug 29, 2024 09:18:39	Aug 29, 2024 09:44:31	26	Indonesia
46	Yes	Kent Machrus	Aug 29, 2024 09:01:03	Aug 29, 2024 09:43:47	43	Indonesia
47	Yes	PRIJO KARTONO	Aug 29, 2024 09:00:50	Aug 29, 2024 09:44:31	44	Indonesia
48	Yes	Subhan Suryansah	Aug 29, 2024 09:07:47	Aug 29, 2024 09:44:19	37	Indonesia
49	Yes	Vera Listya	Aug 29, 2024 09:00:50	Aug 29, 2024 09:43:36	43	Indonesia
50	Yes	Dewi Annisa Kusumawardhani	Aug 29, 2024 09:00:43	Aug 29, 2024 09:43:46	44	Indonesia
51	Yes	Cahya Puteri Abdi Rabbi	Aug 29, 2024 09:00:46	Aug 29, 2024 09:41:30	41	Indonesia
52	Yes	Aida Ria Santoso	Aug 29, 2024 09:00:57	Aug 29, 2024 09:43:59	44	Indonesia
53	Yes	Syuhud Akbar	Aug 29, 2024 09:01:12	Aug 29, 2024 09:44:24	44	Indonesia
54	Yes	Reza Sendi	Aug 29, 2024 09:00:51	Aug 29, 2024 09:41:34	41	Indonesia
55	Yes	Eveline Sutandi	Aug 29, 2024 09:04:46	Aug 29, 2024 09:44:15	40	Indonesia
56	Yes	Fatih Janitra	Aug 29, 2024 09:00:53	Aug 29, 2024 09:44:30	44	Indonesia
57	Yes	Aidi Jadri	Aug 29, 2024 09:00:59	Aug 29, 2024 09:44:30	44	Indonesia
58	Yes	vedanta maha	Aug 29, 2024 09:01:16	Aug 29, 2024 09:24:07	23	Indonesia
59	Yes	Utami Sari	Aug 29, 2024 09:01:25	Aug 29, 2024 09:44:01	43	Indonesia
60	Yes	Handoko Suwono	Aug 29, 2024 09:01:57	Aug 29, 2024 09:43:21	42	Indonesia
61	Yes	Koly Rezeki	Aug 29, 2024 09:01:47	Aug 29, 2024 09:44:31	43	Indonesia
62	Yes	Syandy Ramadhan	Aug 29, 2024 09:01:43	Aug 29, 2024 09:33:06	32	Indonesia
63	Yes	Handy Senjaya	Aug 29, 2024 09:02:17	Aug 29, 2024 09:44:31	43	Indonesia
64	Yes	Alditya Ramadhan	Aug 29, 2024 09:02:19	Aug 29, 2024 09:44:23	43	Indonesia
65	Yes	yahya habibillah	Aug 29, 2024 09:02:36	Aug 29, 2024 09:44:21	42	Indonesia
66	Yes	Robby Hermawan	Aug 29, 2024 09:02:55	Aug 29, 2024 09:43:34	41	Indonesia
67	Yes	Andi Kurniawan	Aug 29, 2024 09:03:02	Aug 29, 2024 09:04:46	2	Indonesia
	Yes	Andi Kurniawan	Aug 29, 2024 09:04:47	Aug 29, 2024 09:27:57	24	Indonesia
	Yes	Andi Kurniawan	Aug 29, 2024 09:28:13	Aug 29, 2024 09:44:13	16	Indonesia

Attendee Report of Pubex Live 2024 PT Selamat Sempurna Tbk [SMSM]

Report Generated: Aug 29, 2024 12:41 PM

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
68	Yes	muhamad kurniawan	Aug 29, 2024 09:03:10	Aug 29, 2024 09:44:13	42	Indonesia
69	Yes	aa aa	Aug 29, 2024 09:03:05	Aug 29, 2024 09:23:47	21	Indonesia
70	Yes	Yulina Hema	Aug 29, 2024 09:03:32	Aug 29, 2024 09:43:53	41	Indonesia
71	Yes	Khin Gamer	Aug 29, 2024 09:03:39	Aug 29, 2024 09:44:31	41	Indonesia
72	Yes	Paulus Lie	Aug 29, 2024 09:03:55	Aug 29, 2024 09:08:58	6	Indonesia
73	Yes	Alexander Budianto	Aug 29, 2024 09:04:27	Aug 29, 2024 09:44:31	41	Indonesia
74	Yes	yudi susanto	Aug 29, 2024 09:05:59	Aug 29, 2024 09:44:30	39	Indonesia
75	Yes	Indra Destriyana	Aug 29, 2024 09:07:15	Aug 29, 2024 09:44:19	38	Indonesia
76	Yes	Sheren Pagarintan	Aug 29, 2024 09:07:26	Aug 29, 2024 09:07:31	1	Indonesia
	Yes	Sheren Pagarintan	Aug 29, 2024 09:08:55	Aug 29, 2024 09:09:06	1	Indonesia
	Yes	Sheren Pagarintan	Aug 29, 2024 09:26:04	Aug 29, 2024 09:30:06	5	Indonesia
77	Yes	Tony .	Aug 29, 2024 09:09:03	Aug 29, 2024 09:44:31	36	Indonesia
78	Yes	anzar rasyid	Aug 29, 2024 09:09:22	Aug 29, 2024 09:44:30	36	Indonesia
79	Yes	hana nabila	Aug 29, 2024 09:09:22	Aug 29, 2024 09:38:06	29	Indonesia
	Yes	hana nabila	Aug 29, 2024 09:38:35	Aug 29, 2024 09:41:38	4	Indonesia
80	Yes	ahmad fadhil	Aug 29, 2024 09:10:21	Aug 29, 2024 09:44:30	35	Indonesia
81	Yes	Ardiyan Dwi Wardana	Aug 29, 2024 09:11:35	Aug 29, 2024 09:44:29	33	Indonesia
82	Yes	Rivan Kurniawan	Aug 29, 2024 09:11:24	Aug 29, 2024 09:14:39	4	Indonesia
	Yes	Rivan Kurniawan	Aug 29, 2024 09:15:31	Aug 29, 2024 09:40:56	26	Indonesia
83	Yes	Dony Ramdhan	Aug 29, 2024 09:11:28	Aug 29, 2024 09:44:31	34	Indonesia
84	Yes	Sigit Kumala	Aug 29, 2024 09:13:00	Aug 29, 2024 09:15:17	3	Indonesia
85	Yes	Riam Wibowo	Aug 29, 2024 09:13:51	Aug 29, 2024 09:41:38	28	Indonesia
86	Yes	Yuswialdyth Ardelia	Aug 29, 2024 09:24:54	Aug 29, 2024 09:34:08	10	Indonesia
87	Yes	Agung Richardus	Aug 29, 2024 09:14:39	Aug 29, 2024 09:43:51	30	Indonesia
88	Yes	vrendy luis	Aug 29, 2024 09:15:47	Aug 29, 2024 09:44:31	29	Indonesia
89	Yes	Gautama Sjafri	Aug 29, 2024 09:16:10	Aug 29, 2024 09:44:31	29	Indonesia
90	Yes	Brigita Ari	Aug 29, 2024 09:17:35	Aug 29, 2024 09:38:33	21	Indonesia
91	Yes	Andreas Choandry	Aug 29, 2024 09:17:54	Aug 29, 2024 09:43:49	26	Indonesia
92	Yes	Nyoman Widya	Aug 29, 2024 09:18:05	Aug 29, 2024 09:44:31	27	Indonesia
93	Yes	Sheren Pagarintan	Aug 29, 2024 09:43:14	Aug 29, 2024 09:44:14	1	Indonesia
94	Yes	I Putu Yoga Dibyastra	Aug 29, 2024 09:19:26	Aug 29, 2024 09:44:17	25	Indonesia
95	Yes	Risdariani Utami	Aug 29, 2024 09:21:19	Aug 29, 2024 09:44:31	24	Indonesia
96	Yes	Heri Setiwan	Aug 29, 2024 09:21:35	Aug 29, 2024 09:25:06	4	Indonesia
97	Yes	Fauzi Fauzi	Aug 29, 2024 09:21:43	Aug 29, 2024 09:22:33	1	Indonesia
98	Yes	Calvin Adi	Aug 29, 2024 09:23:14	Aug 29, 2024 09:43:57	21	Indonesia

Attendee Report of Pubex Live 2024 PT Selamat Sempurna Tbk [SMSM]

Report Generated: Aug 29, 2024 12:41 PM

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
99	Yes	MUCHSIN KOSEN	Aug 29, 2024 09:23:45	Aug 29, 2024 09:44:22	21	Indonesia
100	Yes	Alexander Hilarius Fuad F	Aug 29, 2024 09:26:04	Aug 29, 2024 09:43:45	18	Indonesia
101	Yes	Recha Tiara	Aug 29, 2024 09:27:10	Aug 29, 2024 09:29:14	3	Indonesia
102	Yes	eki febiyanti	Aug 29, 2024 09:32:40	Aug 29, 2024 09:44:19	12	Indonesia
103	Yes	yuni nurdini	Aug 29, 2024 09:29:02	Aug 29, 2024 09:30:36	2	Indonesia
104	Yes	Louise Louise	Aug 29, 2024 09:31:16	Aug 29, 2024 09:44:31	14	Indonesia
105	Yes	Wira Destiawan	Aug 29, 2024 09:44:00	Aug 29, 2024 09:44:31	1	Indonesia

Attendee Report of Press Conference PT Selamat Sempurna Tbk [SMSM]

Panelist Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
1	Ya	Ang Andri Pribadi - SMSM (Panelist_Press Conference)	Aug 29, 2024 10:07:54	Aug 29, 2024 10:32:05	25	Indonesia
2	Ya	Sumarni - SMSM (Panelist_Press Conference)	Aug 29, 2024 10:08:43	Aug 29, 2024 10:31:59	24	Indonesia
3	Ya	Lidiana Widjojo - SMSM (Panelist_Press Conference)	Aug 29, 2024 10:14:00	Aug 29, 2024 10:35:44	22	Indonesia
4	Ya	Panelist_Press Conference	Aug 29, 2024 10:36:47	Aug 29, 2024 10:36:59	1	Indonesia

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
1	Ya	Hana Nabila	Aug 29, 2024 09:52:18	Aug 29, 2024 10:31:31	40	Indonesia
2	Ya	Yuliana KONTAN	Aug 29, 2024 09:52:17	Aug 29, 2024 10:44:54	53	Indonesia
3	Ya	Vicky Racman	Aug 29, 2024 09:52:07	Aug 29, 2024 10:35:25	44	Indonesia
4	Ya	Ahmad Sahid	Aug 29, 2024 10:06:39	Aug 29, 2024 10:29:35	23	Indonesia
5	Ya	sri niken handayani	Aug 29, 2024 10:32:31	Aug 29, 2024 10:32:48	1	Indonesia